

**A message from Magnet regarding ordering before the end of the year and the retail arms January sale:**

Got a Kitchen to Order?

Order it now for dispatch in January 2019 to avoid the price increase!

As we are on the final rundown to the end of the year, why not take full advantage of 2018 prices and order your kitchens ready for dispatch in January, to avoid the price increase.

Any kitchens ordered in the next two weeks will be fixed at the 2018 rates provided delivery is taken in January. We will be having a 3% price increase for new orders after January 2nd 2019.

**Magnet – Retail - January Sale**

Just to inform all members that on Boxing day you will start to see TV Adverts appear at prime times about the Magnet Sale.

Can I remind you that this is a Retail Sale and LNPG secure significantly improved CONTRACT PRICES - available all year. Whatever the retail sale advertising promotes LNPG members will always get the best deal.

Any members obtaining a retail quotation cannot switch to contract pricing thereafter and as we always remind members you must show your LNPG card the first time you visit a store.

LNPG members should NOT book an appointment online as this would categorise them as a retail customer (and will not benefit from LNPG prices).

May I also remind you that during January, Magnet stores are at their busiest, so surveys will be harder to organise. In-store appointments are also prioritised for retail customers especially in the first two weeks of the sale – please be patient and talk to your local contract sales manager if your requirement is urgent (these managers will not be available until after 2nd January).

Your business is important to us and by adhering to these procedures we will endeavour to keep service to members to a high standard.

May we take this opportunity to thank you for your valued business and wish you and your families a lovely Christmas and all the very best for 2019.

